



Fume Cupboards...for Life

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they continue to be one of our pl

Welcome to our introduction pack. The next few pages are designed to give you a brief introduction to who Fumair are and what we can do for you.

About Fumair...

Fumair is a privately owned limited company based in Hertfordshire, ideally situated at the centre of the "Golden Triangle" of world-leading research universities within London, Oxford and Cambridge.

Established over 40 years ago, we design, manufacture, install and maintain high quality laboratory fume cupboards and complimentary equipment, including extract systems, LEVs, fume treatment equipment, airflow monitors and energy saving control systems.

erred suppliers of fume cupboards University of Oxford Fumair is built on the solid foundations of quality, service and good old fashioned value for money. In these areas we excel and have been recognised as such by becoming the preferred manufacturer for some of the most prestigious research organisations in the World.

We have installations in nearly all the major Universities, research establishments and teaching hospitals in the UK, and export our products across the globe.

> The preferred fume cupboard manufacturer for some of the most prestigious Universities and research organisations in the World

Fume cupboards, their extraction and control systems are at the heart of our business, however we understand that these form only a part of a new lab, albeit an important one. By building solid relationships with other carefully selected, similarly minded manufacturers, we offer the full package, from complete lab fit-outs to large scale VOC treatment plants, all installed under the trusted name of Fumair.

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Fume Cupboards...for Life

What sets us apart from our competitors?

- **We are a British manufacturer,** not a re-seller or agent. Each and every fume cupboard and extract system is designed and built in our Hertfordshire factory, before being transported to site, assembled and commissioned all by our own engineers. Each installation in unique, custom-made to suit the specific requirements of our clients.
- Moulded GRP fume cupboards. Low maintenance, long lasting, chemically resistant and fire retardant glass reinforced plastic is used to form the inner chamber, fascia and external components of our B-range of fume cupboards. These one-piece-moulded components feature smooth, wide radiused edges and fewer joints, providing easy cleaning and decontamination and far superior resistance to chemical attack, general knocks and abrasions than more commonly used materials. In addition, the improved aerodynamics that moulded GRP offers means our cupboards offer class-leading containment and safety, even down to energy-saving face velocities at low as 0.3m/sec.

Our new M range of fume cupboards are designed and built to the same exacting standards as our long-running B-range, but are fitted with epoxy coated steel fascias and side panels, with removable S316 grade stainless steel lower cills.

- **Our attitude** towards our customers. We take great pride in each and every one of our installations. From initial contact, to design, installation, handover and beyond, you will be met with a polite, professional, enthusiastic and very personal service.
- The complete package. We see countless examples of installations

where the responsibility for the fume cupboards, extract systems and control systems are split between a number of different contractors. Almost invariably this causes issues with coordination and, in many instances, compromises the safety, performance, and efficiency of the fume cupboards. We understand how crucial all elements of the installation are. By designing, manufacturing and installing the complete package ourselves, including extract and control systems, you can be sure of a first class installation that works first time, and one point of contact and responsibility in the event of any future issues.

- **No sub-contractors.** We carry out installations across the country and abroad using our own experienced and conscientious full-time employed staff.
- Our experience. We have been making fume cupboards for over 40 years. You can be confident in us having the experience and knowledge necessary to provide the right products and advice.

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Timo Cunboards...for Life

"I would have no hesitation in recommending a company that cares, that provide the right commitment is offered to the customer during that extra mile".

Etiologics Ltd

Experience counts...

In the 40+ years Fumair have been manufacturing fume cupboards we have worked with many prestigious, leading edge establishments, including:

Animal Health Trust

Astra Zeneca

Atomic Weapons Establishment

Avery Dennison

Barts and the London NHS Trust

BBC

Biofocus Discovery

BNFL

British Gas

Buckinghamshire New University Cambridge Antibody Technology

Cancer Research UK

CEFAS

Coal Research Establishment

Craft Foods

Freshwater Marine Laboratories

GE Aviation
GE Lighting
Generics (UK) Ltd
Genome Research Ltd
GlaxoSmithKline
Goodrich

Guy's & St. Thomas' Hospital Hammersmith Hospitals NHS Trust

Health Protection Agency

HM Government Communication Centre

Imperial College

Institute of Child Health
Institute of Food Research

Ipswich Hospital

Johnson Matthey
Kings College Hospital
Knoll Pharmaceuticals

Lafarge

Liverpool Hope University

London School of Hygiene and Tropical Medicine

Marconi Mars

Medical Research Council
Merck Sharpe & Dohme
Ministry of Food and Fisheries

Mobil Oil

NAPP Pharmaceuticals

National Hospital for Neurology and Neurosurgery

National Institute of Medical Research

National Physical Laboratory

Nestlé

Ninewells Hospital Nortel Networks

Nottingham Trent University

Pains Wessex

Pfizer

Plymouth Marine Laboratory

Queen Mary University of London

Royal Air Force Royal Vet College Saudi Aramco

Schering-Plough Animal Health

Scottish Borders Council

Scottish Environmental Protection Agency

Servier Laboratories Severn Trent Laboratories Sheffield Hallam University

Smithers Rapra

South East Derbyshire College

Southern Water Synthoma Unilever

University College London
University of Bournemouth

University of Bristol
University of Cambridge
University of Dundee
University of East Anglia
University of Edinburgh
University of Essex
University of Glasgow

University of Glasgow
University of London
University of Nottingham
University of Oxford
University of Paisley
University of Reading
University of Southampton
University of Strathclyde
University of Ulster

University of Wales
University of West of England

Weetabix

Wellcome Research
Westland Helicopters

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Fume Cupboards...for Life

A company that cares...

We take great pride in each and every one of our installations. From initial contact, to installation, handover and beyond, you will be met with a polite, professional, enthusiastic and very personal service. Who better to confirm this than out customers...

"I would have no hesitation in recommending Fumair to provide extraction solutions. They are a company that cares, that provide the right product for the task required. I 00% service commitment is offered to the customer during the fit and after sales; as standard they go that extra mile".

Etiologics Ltd, Stoke Poges

"I have always found Fumair a very helpful company to deal with. On Site engineer used at Charterhouse Square was very good".

(Name withheld at Client's request)



"Fumair Ltd have provided Oxford University with an excellent range of fume cupboards for a number of years. Few problems have been experienced and they continue to be one of our preferred suppliers of fume cupboards".

University of Oxford

"We have been very happy with Fumair products and services over the years, particularly in regard to specialised fume extraction solutions. We were very impressed with Fumair's technical staff and their knowledge and determination to solve our very specific extraction issues".

Medical Research Council

"Fumair have given us excellent technical knowledge and products".

Hammersmith Hospitals NHS Trust

"The fume cupboards purchased from Fumair are giving good service and are well liked by the users. The installation staff were very friendly".

Southampton University Hospitals NHS Trust

"Fumair are a font of technical specialist knowledge and have supported the U of E through some difficult projects. Their service has always been exemplary and their aftersales second to none"

University of Essex

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